



Date of birth: 27 Sep 1978 | Nationality: Croatian | Gender: Male | (+385) 033492250 | damir.ribic@vuv.hr |

Matije Gupca 78, 33000, Virovitica, Croatia

#### WORK EXPERIENCE

1 MAR 2016 – CURRENT – Virovitica, Croatia

SENIOR LECTURER - VELEUČILIŠTE U VIROVITICI

- organization, teaching and work with students
- scientific research work

1 NOV 2012 - 29 FEB 2016 - Virovitica, Croatia

SENIOR BUSINESS RELATIONSHIP MANAGER – RAIFFEISENBANK AUSTRIA D.D. ZAGREB, BRANCH VIROVITICA, VIROVITICA (CROATIA)

- Business relationship management with small and medium enterprises, and large companies.
- Business financing to small and medium enterprises and large companies.

1 MAR 2009 - 31 OCT 2012 - Virovitica, Croatia

**CORPORATE MANAGER –** HYPO-ALPE-ADRIA BANK D.D. ZAGREB, BRANCH VIROVITICA, VIROVITICA (CROATIA)

- Management of corporate department of the Branch.
- Business relationship management with small and medium enterprises, and large companies.
- Participation in the credit committees of the branch, in making credit decisions

1 JAN 2007 - 28 FEB 2009 - Virovitica, Croatia

**SENIOR FINANCIAL ADVISOR –** SLAVONSKA BANKA D.D. OSIJEK, BRANCH VIROVITICA, VIROVITICA (CROATIA)

- Business relationship management with small and medium enterprises, and large companies.
- Businecc financing to small and medium enterprises and large companies.
- Participation in the credit committees of the branch, in making credit decisions

14 FEB 2005 - 31 DEC 2006 - Virovitica, Croatia

**PERSONAL BANKER –** SLAVONSKA BANKA D.D. OSIJEK, BRANCH VIROVITICA, VIROVITICA (CROATIA)

■ Business relationship management in retail with high-value clients.

1 SEP 2003 - 31 DEC 2004 - Virovitica, Croatia

**INDEPENDENT ADMINISTRATIVE OFFICER - MINISTRY OF FINANCE** 

Determining the taxation of individuals and legal entities

### EDUCATION AND TRAINING

16 OCT 2016 - 9 APR 2021 - Gajev trg 7, Osijek, Croatia

**DOCTOR OF SCIENCE (SOCIAL SCIENCES, ECONOMICS) –** Faculty of Economics in Osijek, Josip Juraj Strossmayer University of Osijek

#### www.efos.hr

15 NOV 2003 - 30 NOV 2007 - Gajev trg 7, Osijek, Croatia

**MASTERS DEGREE (SOCIAL SCIENCES, ECONOMICS) –** Faculty of Economics in Osijek, Josip Juraj Strossmayer University of Osijek

#### www.efos.hr

15 JUL 1997 - 14 NOV 2002 - Gajev trg 7, Osijek, Croatia

**GRADUATE ECONOMIST –** Faculty of Economics in Osijek, Josip Juraj Strossmayer University of Osijek

### www.efos.hr

29 JUN 2007 - 29 JUN 2007 - Franje Račkoga 6, Zagreb, Croatia

**AUTHORIZED INSURANCE AGENT - Croatian Financial Services Supervision Agency** 

## www.hanfa.hr

10 DEC 2004 - 10 DEC 2004 - Katančićeva 5, Zagreb, Croatia

**STATE PROFESSIONAL EXAM IN THE FIELD OF BANKING, TAX SYSTEM, CUSTOMS SYSTEM –** Mi nistry of finance

## www.mfin.gov.hr

### LANGUAGE SKILLS

Mother tongue(s): CROATIAN

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

### DIGITAL SKILLS

Microsoft Word | Microsoft Excel | Microsoft Powerpoint | Microsoft Office | Social Media | Zoom | Google Docs | Instagram | Internet user | Facebook | Outlook | Gmail | Skype

## communication skills

Conflict resolution | Research and analytical skills | Written and Verbal skills | Good listener and communicator | Responsibility | Organizational and planning skills | Team-work oriented | Motivate d | Critical thinking | Presenting | Flexibility

# organization skils

Decision-making | Analytical skills | Strategic Planning | Reliability

#### PUBLICATIONS

## **CROSBI** profile

https://www.bib.irb.hr/pretraga?operators=and|Ribić, Damir (33250)|text|profile